

#### Overview

Claims are the contractual channel for the construction contract parties to request and record their entitlements under the contract during the execution of the Works.

What is a claim?, How to prepare a claim? How to analyze a claim? How to defend a claim?

All these questions are crucial to the construction contract parties. They should be aware of the proper contractual answers of these questions otherwise unpredictable loss may occur to the construction contract parties

This course, as part of **Top Management Programs (TMP)**, will explore in details how to deal with the construction claims under the FIDIC 87/99.

The main objective of this course is to assist the attendees to learn more about the different methods to prepare and analyze construction claims and the ways to reserve their rights and entitlements under the construction contract.

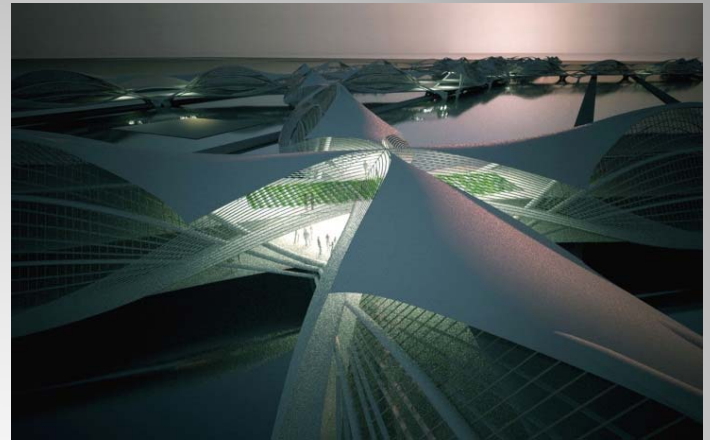
#### Program Objectives

The objectives of this program are to:

- Assist the attendees to learn and know more about claims preparation, administration and closing-out.
- Assist the attendees to learn and know more about most commonly used claiming approaches that do not harm business relations between Employers and Contractors.
- Present an introduction to attendees on dispute resolutions

#### Who Should Attend?

Top Management working in the construction industry whether they are representing Contractors, Consultant Engineers or Clients, and having the interest in gaining the proper knowledge about their rights and obligations under their current and future construction contracts.



#### Program Structure

This course is offering the essential knowledge, skills and tools on principles & administration of construction claims.

- Number of hours: 18 hours
- Duration: 3 days

The course is run in an entertaining interactive environment utilizing application workshops and real-live case studies.

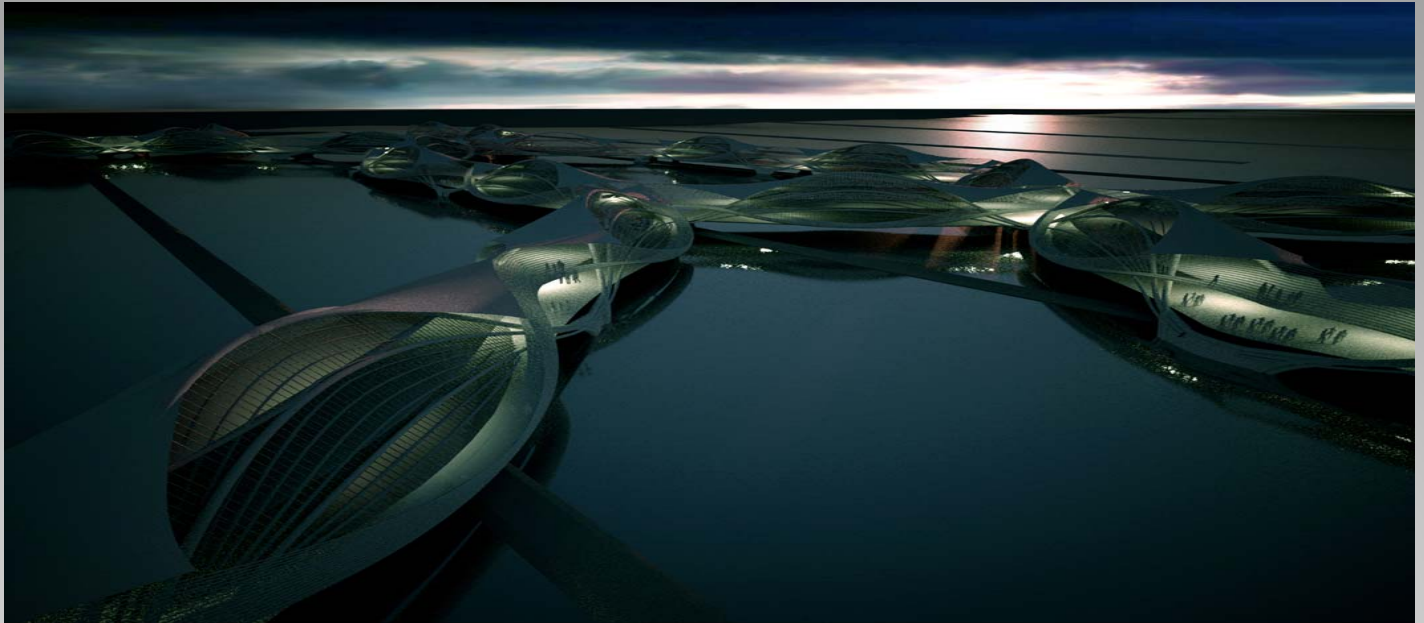
***“Do Not Read Your Contract  
When In Need To.....***

***Read It Before Signing It....”***

#### Course Language;

The presentation, supplied documents and workshop exercises of the course shall all be in the English language.

However, and based on the trainees' desire, use of Arabic language during oral explanation could be presented.



*“To win a claim through a dispute is not an acme of skill....  
To win a claim without a dispute is the acme of skill.....”*

**Course Outlines**

- Introduction.
- Definition of “Claim”.
- Sources of Claims.
- Stages of the Claim.
- Claim Procedures under FIDIC 87/99.
- Extension of Time claims.
- Additional payment and Prolongation Costs claim.
- Claims negotiation and settlement.
- Claims analysis.
- Global Method for delay analysis.
- Net Method for delay analysis.
- As Planned Method for delay analysis.

**Course Outlines**

- As Built Method for delay analysis.
- As Planned vs. As Built method for delay analysis.
- Time Impact analysis method for delay analysis.
- Windows snap shot method for delay analysis.
- Different Methods for Dispute Resolution.

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